

**PUBLIC POLICIES:  
IMPLEMENTATION**

A black and white photograph of a window with a sign. The sign is painted on the glass and reads "PAY YOUR TAX NOW Here!". The text "PAY YOUR TAX" is in a bold, sans-serif font, "NOW" is in a similar font but smaller, and "Here!" is in a cursive script. The background of the window shows a blurred street scene with buildings and a car.

**PAY YOUR TAX**  
**NOW**  
*Here!*

# LESSON OBJECTIVES

**01**

Compare taxes  
and tradable  
Permits

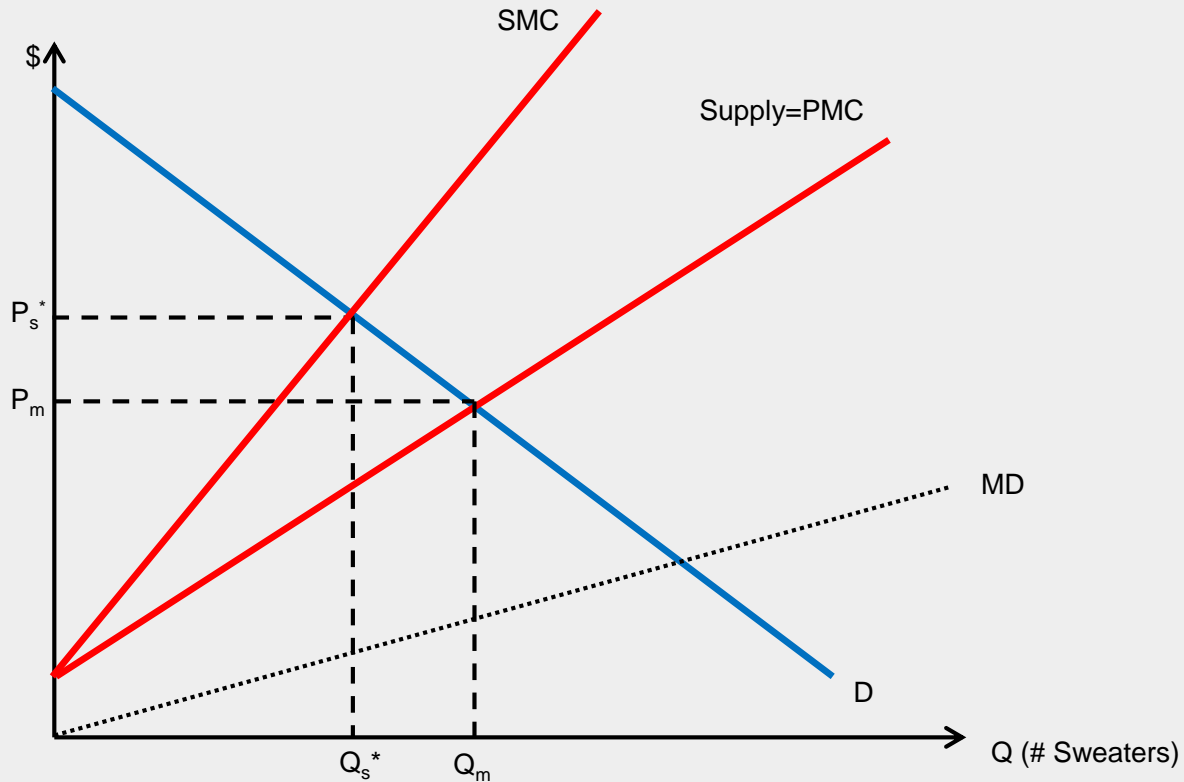
**02**

Compare  
standards with  
market-based  
policies

**03**

Analyze public  
policies for  
managing  
natural  
resources

# EFFICIENT VS MARKET EQUILIBRIUM



# HOW CAN WE ADDRESS INEFFICIENT OUTCOMES FROM EXTERNALITIES?

## Private solutions:

- Coase Theorem
- Social Pressure

## Public solutions:

- Standards
- Taxes
- Permits

**PUBLIC SOLUTIONS:**  
**STANDARDS**  
**TAXES**  
**PERMITS**

We will formally analyze each of the three major policy approaches to address externalities

Each policy is evaluated on its **efficiency** and on **implementation strengths and weaknesses**.

Today we will focus on the **implementation strengths and weaknesses** of each policy alternative.



01

TAXES VS. PERMITS

Consider the social marginal cost and social marginal benefit of abatement.

- Can think of MC as the supply and MB as the demand for abatement.

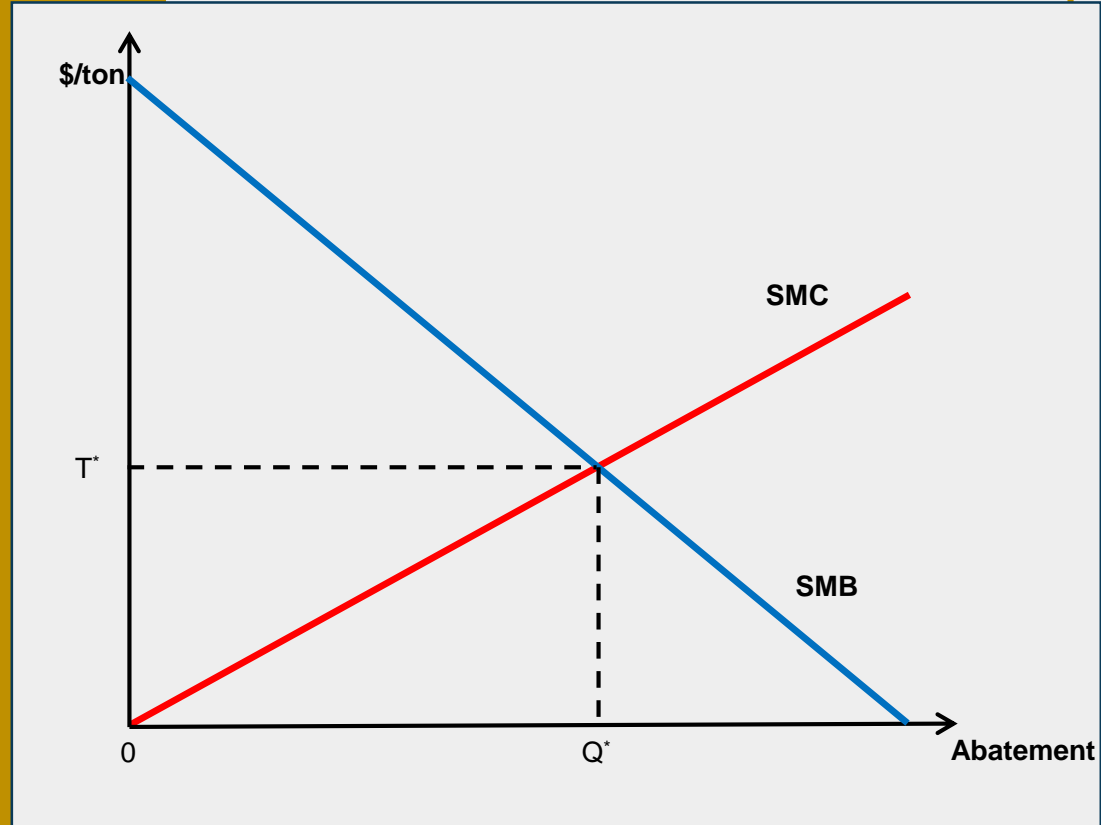
Suppose those harmed by pollution could be induced to pay for pollution control according to their true valuation

- Under perfect competition and complete information outcome would be efficient

But does this demand ever arise?

How could the government “fill in” the missing demand?

- Set price of emissions (tax)
- Set quantity of emissions (permits)





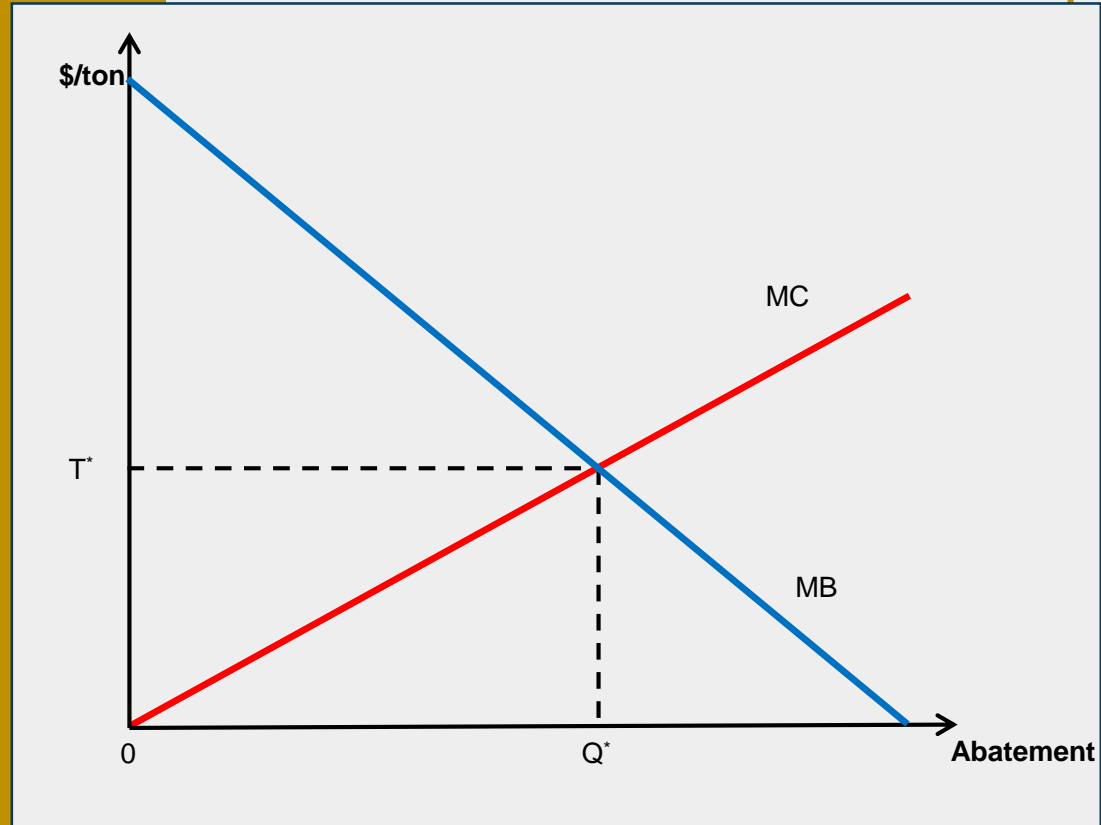
# EQUIVALENCE OF TAXES AND PERMITS

## Market Equivalence

- Tax of  $T^*$  yields a quantity of  $Q^*$
- Requiring quantity  $Q^*$  yields price  $T^*$

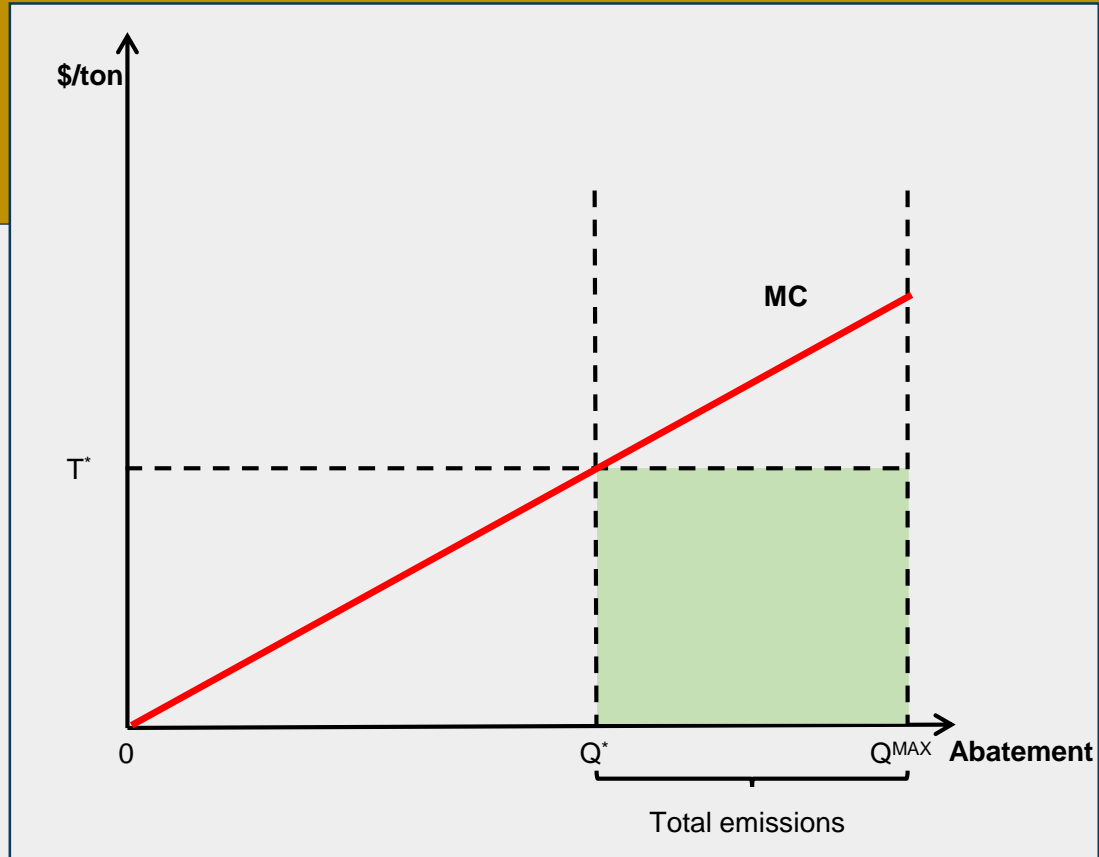
## Firm Equivalence

- Taxes incentive firms to abate until  $MC = T^*$
- Permits incentivize firms to abate until  $MC = \text{Permit price} = T^*$



# RAISING REVENUES (TAXES)

Taxes raise revenues for the government



# WHAT ABOUT PERMITS?

Can permits generate revenue for the government?

Consider if the government gave permits out for free

- Eg. Distributed permits based on historical emissions levels

This would not generate revenues for the government

- Firms could earn revenues based on the initial distribution of permits but this would not go to the government.

Is there a way governments could raise revenues through permits?

What if they auctioned off the permits?

- What would the revenues be? How would they compare with taxes?

# RAISING REVENUES (PERMITS)

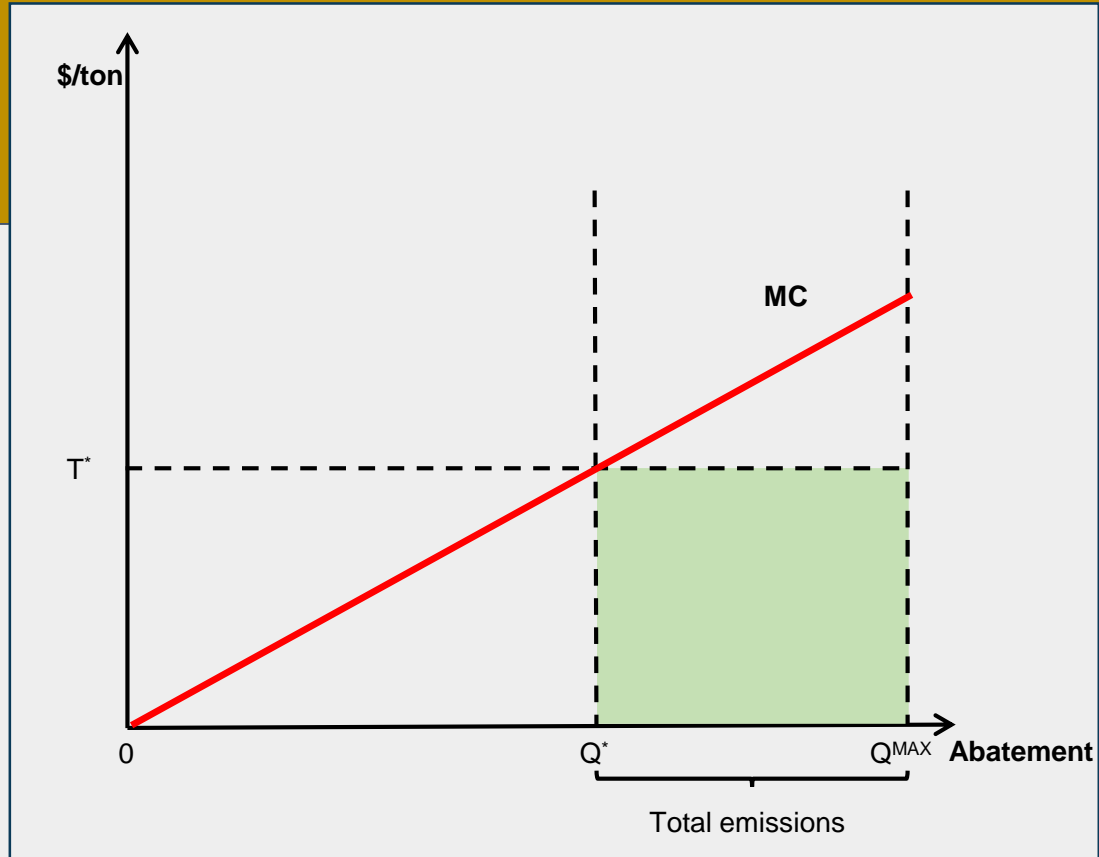
Consider the government auctions permits

What would be the value of each permit?

- If firms had complete information it would be the market permit price, which is equal to the efficient tax

Auction permits raise revenues equal to tax revenues!

- Remember initial distribution does not affect cost effectiveness



## **GOVERNMENT/ POLICYMAKERS**

The potential to raise revenues makes taxes and permits attractive to policymakers

## **FIRMS**

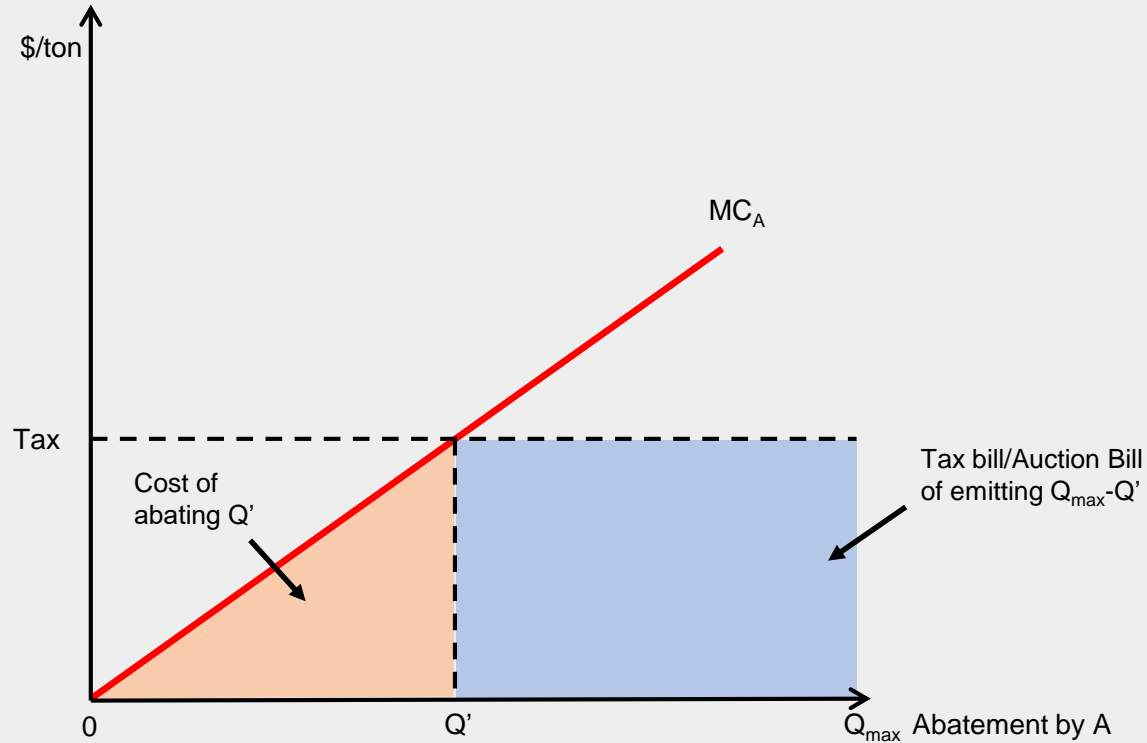
Firms dislike taxes and auctioned permits because they bear the cost of abatement AND the tax/auction bill

# FIRM'S COSTS

How much will firm A abate?

What is the cost of abatement?

What is the tax bill?

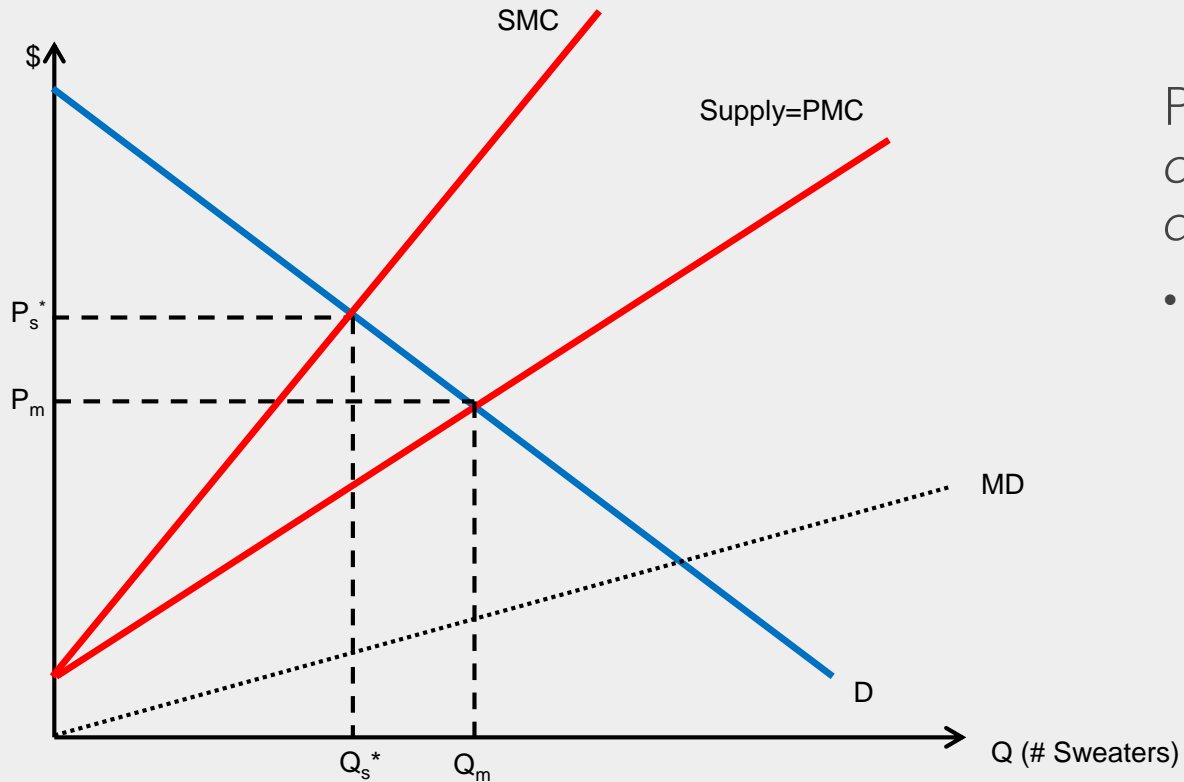




**REVENUE  
IMPLICATIONS  
FOR  
EFFICIENCY  
AND EQUITY**



# CORRECTIVE VS. DISTORTIONARY



Pigouvian taxes are *corrective* not *distortionary*

- They reduce DWL rather than creating DWL

Remember:

Economic incidence is independent of statutory incidence.

It does not matter if the tax is on the producer or the consumer.

Both producers and consumers are likely to pay a part of the cost of the tax

## REGRESSIVE TAX SYSTEM

System in which the *lower* the income, the higher percentage of income is paid in taxes

## PROGRESSIVE TAX SYSTEM

System in which the *higher* the income, the higher percentage of income is paid in taxes

# HOW TAXES ARE REDISTRIBUTED (SPENT) CAN HELP BALANCE THINGS OUT

## The Incidence of U.S. Climate Policy: Alternative Uses of Revenues

**TABLE 3**  
CONSUMER SURPLUS LOSS AS PERCENT OF INCOME, BY DECILE

	Decile										Avg
	1	2	3	4	5	6	7	8	9	10	
Initial CS Loss of CO <sub>2</sub> Pricing	4.42	2.82	2.32	2.05	1.82	1.65	1.51	1.35	1.23	0.91	1.42
Cap-and-Dividend (Taxable)	-4.25	-1.13	-0.44	-0.10	0.01	0.17	0.27	0.38	0.46	0.51	0.23
Cap-and-Dividend (Non-Taxable)	-1.64	-0.44	-0.18	0.00	0.06	0.18	0.23	0.28	0.35	0.41	0.23
Reduce Income Tax	4.15	2.55	1.71	1.44	0.98	0.80	0.46	0.30	-0.18	-0.74	0.23
Reduce Payroll Tax	3.89	2.21	1.37	0.96	0.62	0.38	0.18	-0.04	-0.16	-0.14	0.23
Expansion of EITC	-4.56	-2.14	-1.44	-0.53	0.04	0.33	0.43	0.53	0.58	0.57	0.23

Source: Burtraw et al. (2009)

# HOW TAXES ARE REDISTRIBUTED (SPENT) CAN HELP BALANCE THINGS OUT

## Energy Innovation AND Carbon Dividend Act

AMERICA'S CLIMATE SOLUTION

### FAMILIES GET PAID

TODAY

\$0

paid to households  
in carbon dividends



THE FUTURE

**\$3,456**

annual dividend for a family of 4



**\$500**

average extra  
pocket money  
per person  
each year

The money goes back to households  
as a monthly carbon dividend.

**You choose how to spend it.**



# PRICES VS. QUANTITIES

Thus far, we have seen an equivalence between taxes vs. permits as market based policy alternatives

So is there a situation where it matters which is used? From an economic efficiency standpoint?

It turns out there is!  
When there are uncertainty in costs.



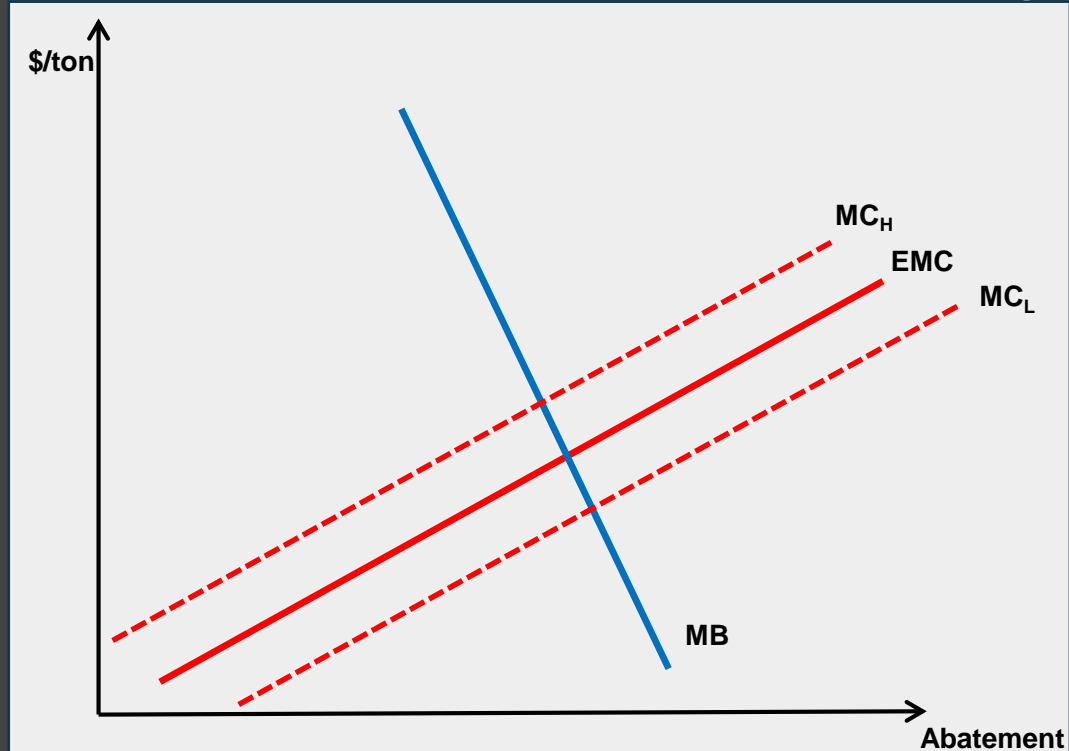
# CONSIDER DESIGNING POLICY FOR A MARKET WITH UNCERTAIN COSTS

Uncertainty could be due to "sticky" regulation

- Cost of regulation are unknown
- Once policy is set, it can't be changed ("sticky")

Uncertainty could be due to strategic decision-making

- Cost of regulation is private information (unknown to the regulator)
- Firms don't have incentive to reveal true costs



# CONSIDER DESIGNING POLICY FOR A MARKET WITH UNCERTAIN COSTS

## Tax

Set tax at  $EMC=MB$

What if MC turns out to be  $MC_H$ ?

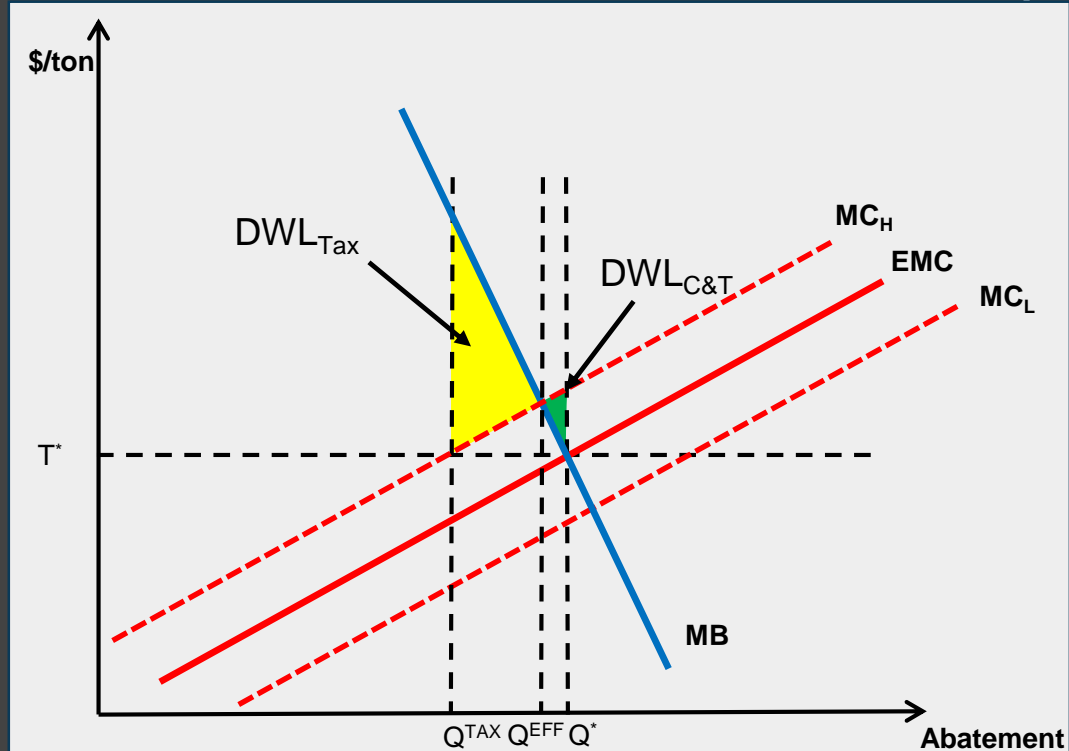
## Cap-and-trade

Set quantity at  $EMC=MB$

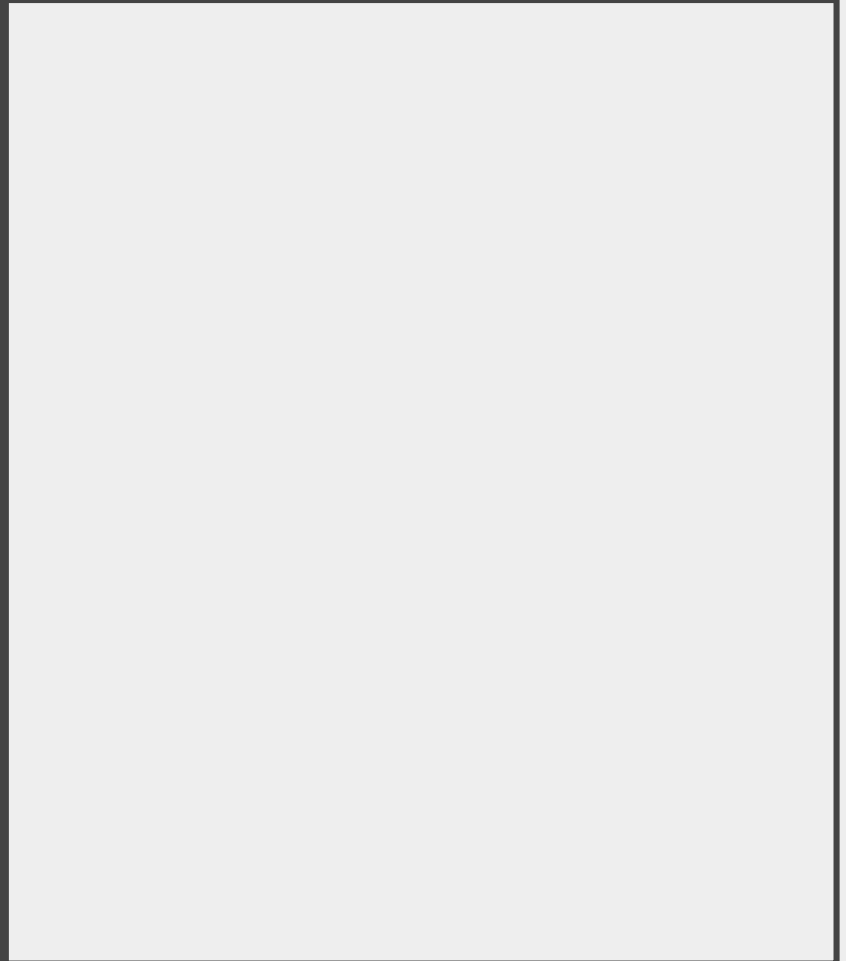
What if MC turns out to be  $MC_H$ ?

DWL under Tax is greater than  
DWL under Cap-and-trade!

Under uncertainty, the efficiency  
of tax and cap-and-trade are not  
equal!



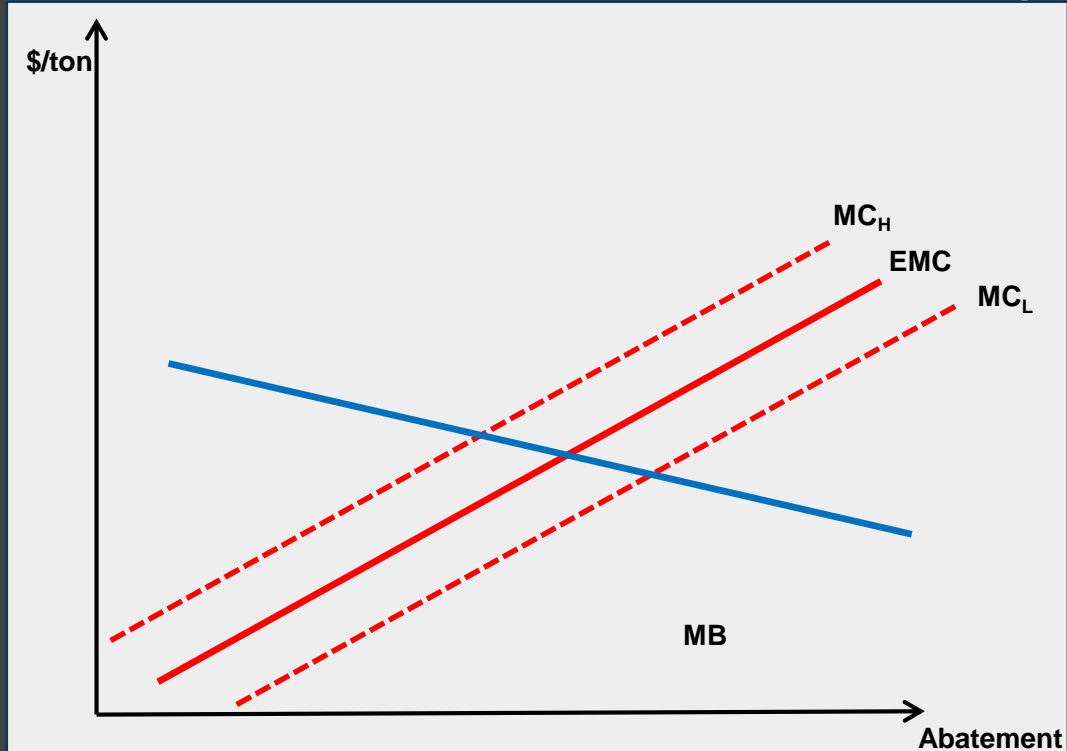
**SO WHAT DETERMINES  
WHICH MARKET BASED  
INSTRUMENT IS BETTER  
UNDER UNCERTAINTY?**



# ATTENDANCE ACTIVITY

Evaluate DWL for tax and C&T when slope of MB is flatter than MC.

How does it compare to DWL when MC is flatter than MB?



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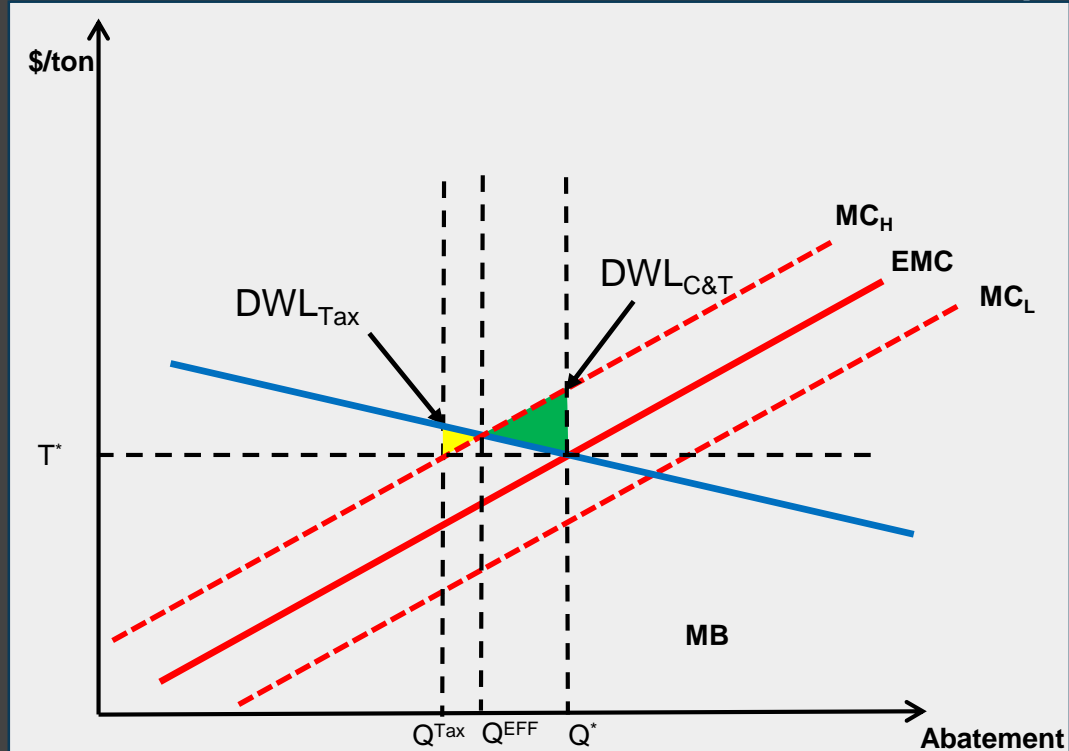
## Tax

Set tax at  $EMC=MB$

## Cap-and-trade

Set quantity at  $EMC=MB$

DWL under Cap-and-trade is greater than DWL under Tax!



# SO WHAT DETERMINES WHICH MARKET BASED INSTRUMENT IS BETTER UNDER UNCERTAINTY?

Previously we saw the economic equivalence between a tax and tradeable permits.

However, under uncertainty in marginal costs, there is a preference on the basis of efficiency

- When MB is steeper than MC, C&T is preferable
- When MB is flatter than MC, tax is preferable

Firms can respond to realization of MC under tax but not under C&T

- Importance of this flexibility depends on relative slopes of MC and MB

Uncertainty in MB does not matter



**02**

**STANDARDS VS. MARKET-BASED  
POLICIES**



**WHAT ABOUT  
INNOVATION?**

Policymakers often hope for  
(and sometimes count on)  
innovation.

Innovation entails both the  
development and diffusion  
of new technologies.

Example: Climate Change

- Innovation in renewable  
energy

So far, we have evaluated  
efficiency (cost-effectiveness)  
of policies in a static setting  
without innovation.

Let's compare each policy in  
their ability to incentive  
adoption of new technologies  
or methods.

# TAX VS. PERFORMANCE STANDARD

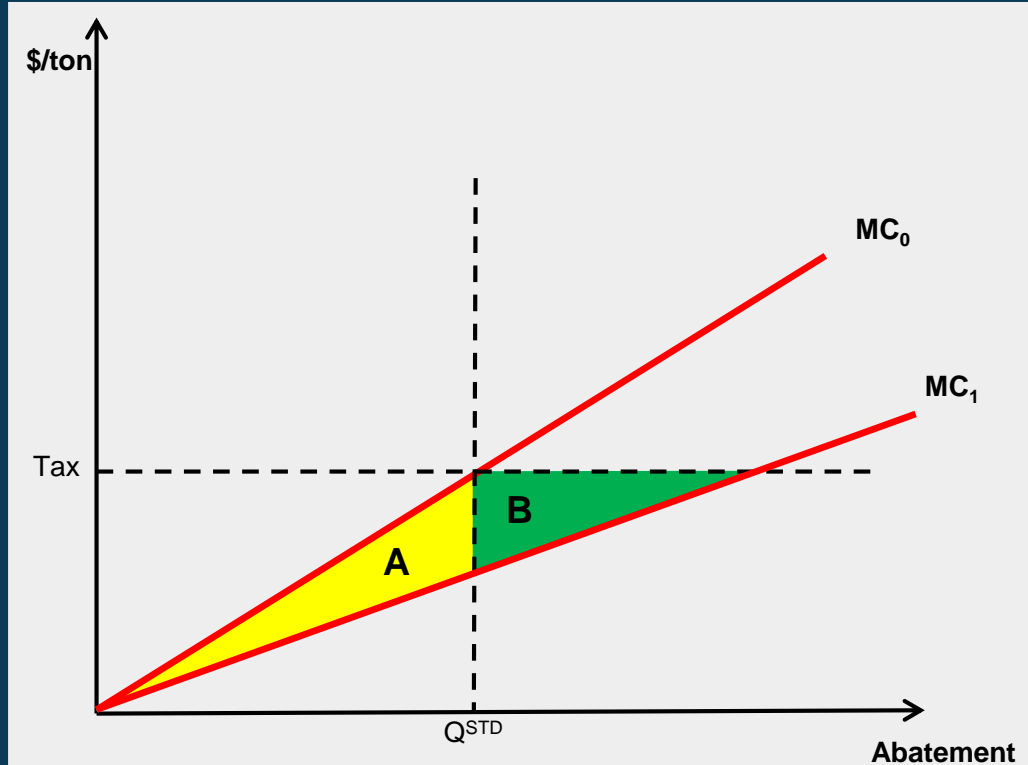
Consider a firm with marginal cost  $MC_0$

Consider an equivalent tax and performance standard

A new technology becomes available that reduces marginal cost to  $MC_1$

What are the cost savings of adoption for standard?

What are the cost savings of adoption for tax?



# TECHNOLOGY ADOPTION: TAX VS. PERFORMANCE STANDARD

Firms have larger cost savings from adopting lower-cost technology under tax than performance standard

Under performance standard, firm has less flexibility

Thus, tax provides greater incentive for firms to *adopt* new technologies than a performance standard

Tax sets a constant price on pollution.

- This price provides incentive to adopt

C&T sets a quantity for the market. This gives a market price for pollution.

As more firms adopt a technology with a lower MC, what happens to the permit price?

- It declines.

What happens to the next firms incentive to adopt the technology?

- It declines.

# TECHNOLOGY ADOPTION: TAX VS. CAP-AND-TRADE

## Adoption of cost reducing technology

Tax is better than tradeable permits is better than performance standard

## What about technology standard?

Under market-based policy instruments firms will adopt that technology *if* it is least cost.

Can work well if it *is* the least cost technology for all  
i.e. homogenous

It is unlikely that the government knows more than firms.

# INNOVATION VS. ADOPTION

We considered the incentives to *adopt* new technologies for different policy instruments.

Where do those new technologies come from?

What are the incentives to *innovate*?

Similarly, to adoption, marketed based instruments provide stronger incentive for firms to innovate to improve cost savings.

However, they will only internalize their own benefits, not the benefits the new technology can have for other firms. There are positive spillovers from innovation.

This is why governments often invest heavily in R&D and provide and enforce patents.





**WHEN COULD  
IT BE BETTER  
TO USE A  
STANDARDS  
INSTRUMENT?**

We have assumed the marginal external damage of a pollutant is the same everywhere. Is this a reasonable assumption?

This is equivalent to the *uniform mixing assumption* that assumes all pollutants will uniformly mix independent of where they were emitted.

Is this a reasonable assumption?  
It depends.

# HOT SPOTS

Some pollutants reasonably satisfy the uniform mixing assumption.

Example: CO<sub>2</sub>

A ton of CO<sub>2</sub> emitted in Boston and a ton of CO<sub>2</sub> emitted in Beijing has the same effect on atmospheric concentrations of CO<sub>2</sub> and thus on external damages from climate change.

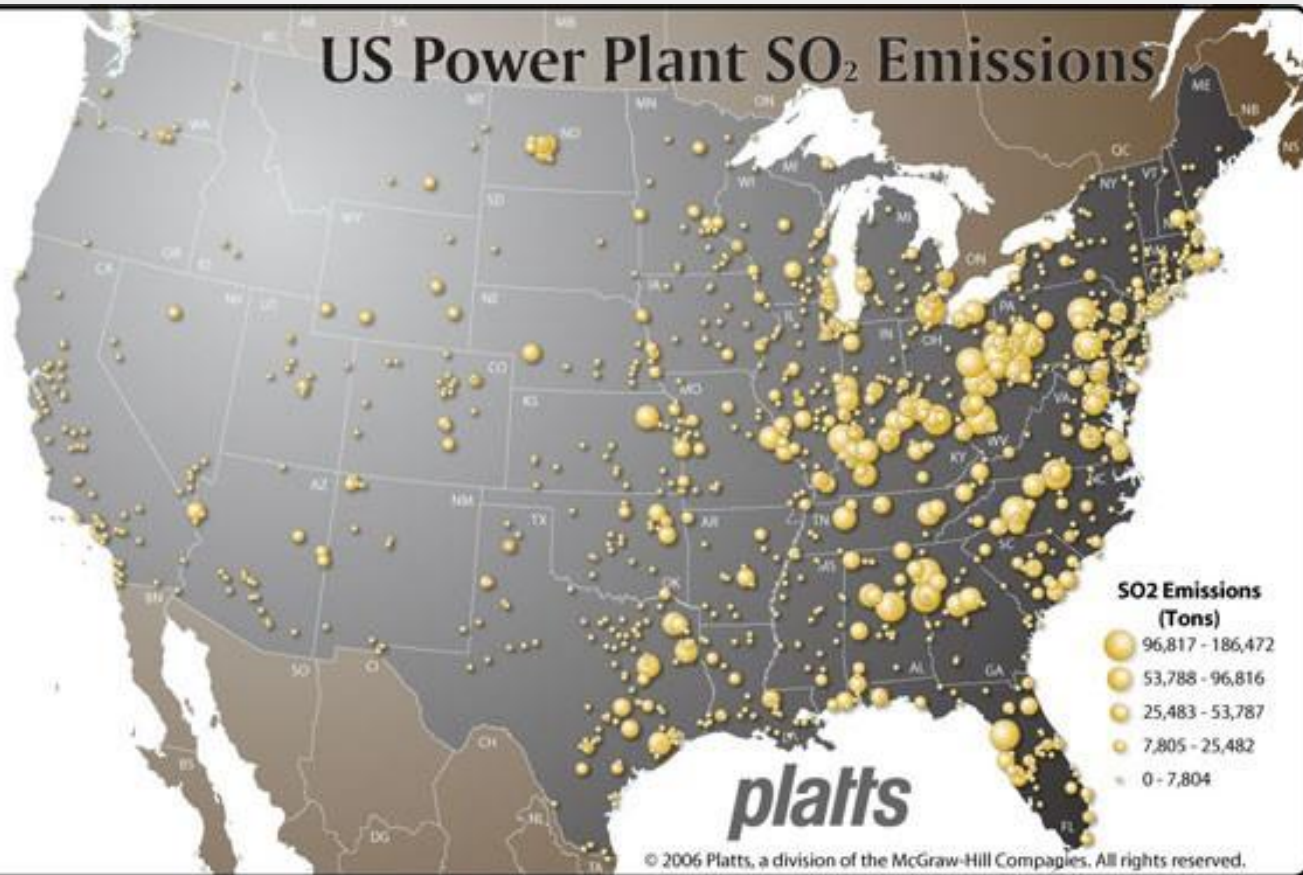
# HOT SPOTS

Many other pollutants do not satisfy this uniform mixing assumption.

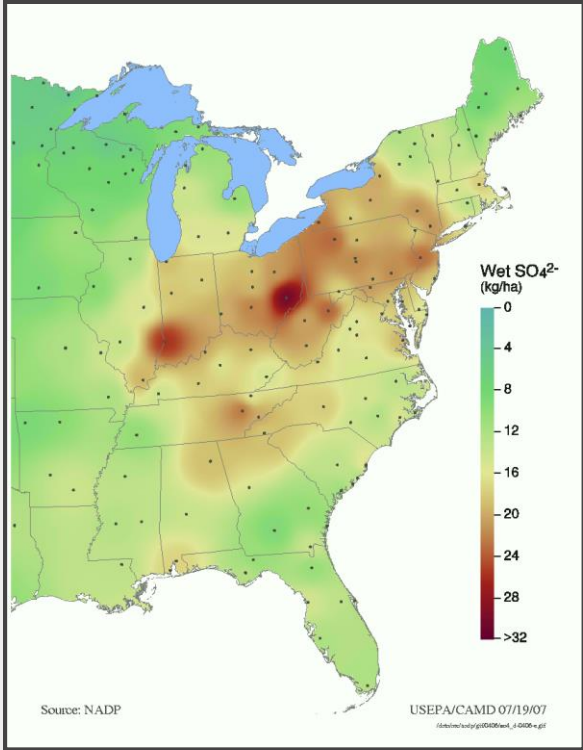
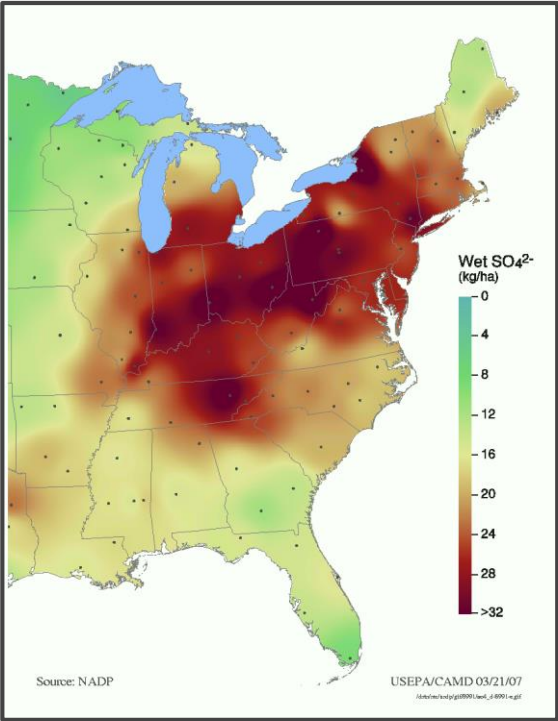
Example: Water pollution.  
Example: SO<sub>2</sub>

# HOT SPOTS

# US Power Plant SO<sub>2</sub> Emissions



# ACID RAIN



This can create a problem.

What would happen if we capped emissions for the country, but allowed free trade of permits?

Those with highest marginal abatement costs would continue to pollute.

What if those areas are the same that have the highest marginal external damages from local pollutants?

This is called the *hot spot* problem

# HOT SPOTS

# PROBLEM

Hot spots

# SOLUTIONS?

Regionally cap emission

- Reduces gains from trading and increases enforcement costs

Limit trading

- Lose gains from trading

Use standards





**WHAT ABOUT GOVERNMENT  
COSTS?**

# MONITORING AND ENFORCING

When discussing cost-effectiveness or efficiency of different policy instruments we have focused on the costs to the firm

- Private compliance costs

Are the private compliance costs the only costs of a policy or regulation?

No!

What about government costs?

- Monitoring
- Enforcing

# INDUSTRY REGULATIONS

Consider policies that regulate industries behavior.  
Often administrative costs are **small** compared to private compliance costs.

Example: SO<sub>2</sub> scrubbers

Private compliance cost:

- Firms must pay tens or hundreds of millions to install the scrubbers
- Firms must pay millions each year to maintain the scrubbers

Administrative costs:

- Monitoring equipment costs hundreds of thousands to install
- Monitoring equipment costs tens of thousands each year to maintain

# INDIVIDUAL BEHAVIOR

Consider policies that regulate individual behavior.  
Often administrative costs are **large** compared to private compliance costs.

Example: Car emissions

Private compliance cost:

- Car owners must pay thousands for a more fuel efficient car

Administrative costs:

- Monitoring equipment for each of the 253 million vehicles in the US cost significantly more

# GOVERNMENT COSTS

Efficient policy compares the costs and benefits

- Important to capture *true costs*

Benefits may be larger than the private compliance costs, but that is not the total cost.

Also need to consider government costs.

When the administrative costs of monitoring performance of individual sources of pollution is too high, there are a few options:

Don't regulate

- If the government costs are too high, it may not be worth implementing the regulation.

Command-and-control regulations

- Monitor technology and fuel inputs rather than individual output
- Simplifies regulation and reduces number of individuals that need to be monitored

This describes a case where CaC may be preferable to market-based policies even if they are not cost effective!

# STANDARDS VS. MARKET-BASED

While market-based policies can achieve the optimal level of pollution and are cost effective, we have shown that there are certain situations where standards may be preferable:

- Hot spot problem
- Homogeneous firm costs
- Homogeneous incentive for technology adoption
- High government costs





**03**

**NATURAL RESOURCE POLICIES**

# NATURAL RESOURCES: MARKET FAILURE

We saw that open-access lead to market failure for renewable and other natural resources.

One solution was to assign and enforce property rights

- Sole owner internalized scarcity costs
- Still requires significant information about costs as well as biology.

How could we leverage market-based instruments?

Consider our fishery problem with a twist.

- Rising marginal costs
- Heterogenous costs between fishers

This model is more realistic

- As you catch more fish, you have to go further and wait longer to catch more
- Not every fisher has the same ability to catch fish

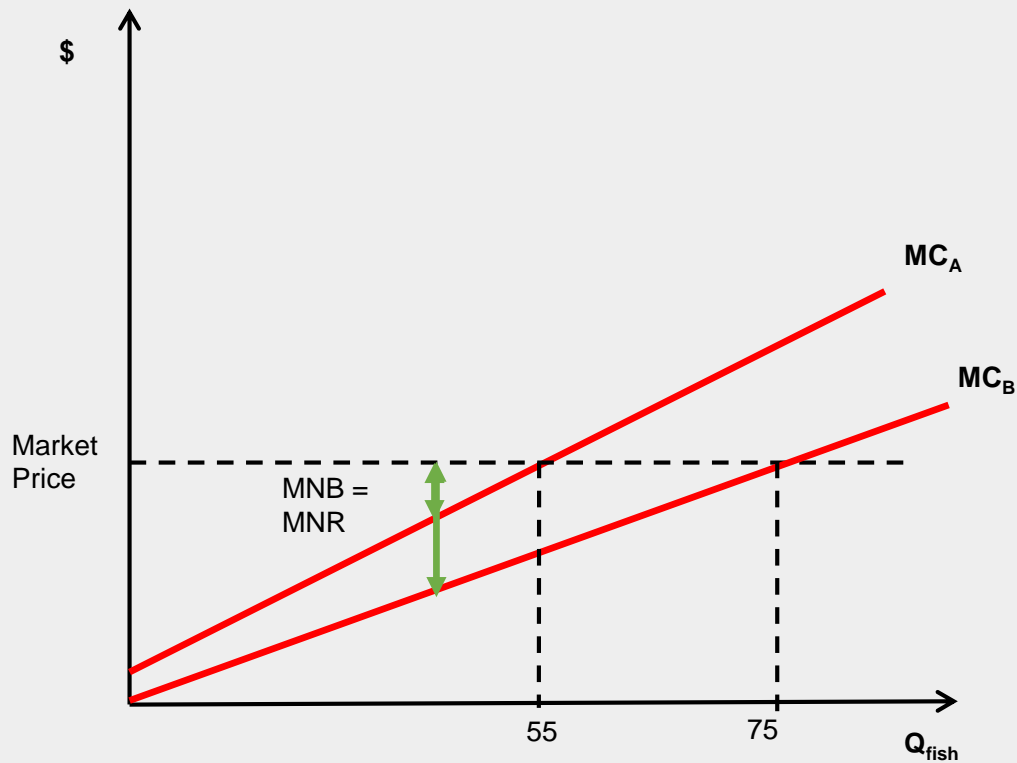
## FISHERY PROBLEM

# FISHERY PROBLEM

Consider 2 fishers with the costs shown

What would happen in open-access?

Each fisher would continue fishing until  $MNR=0$

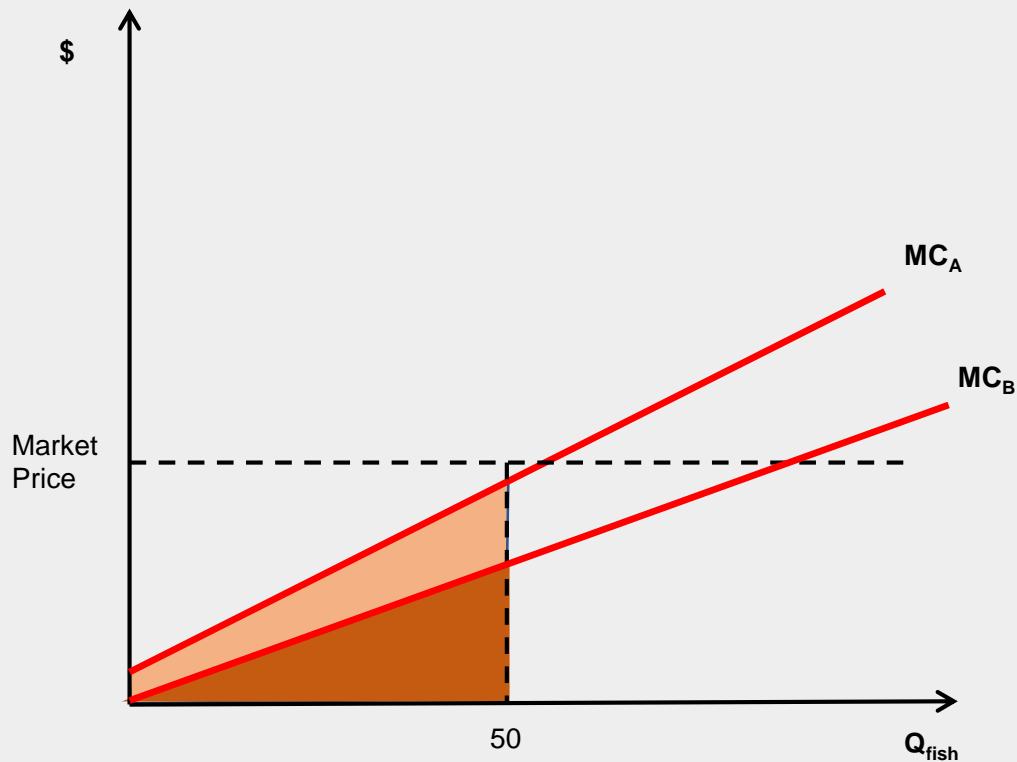


# FISHERY PROBLEM

Consider 2 fishers with the costs shown.

Say we wanted to limit the number of fish caught to 100 fish.

What would the costs be if each fisher were allowed to catch 50 fish?

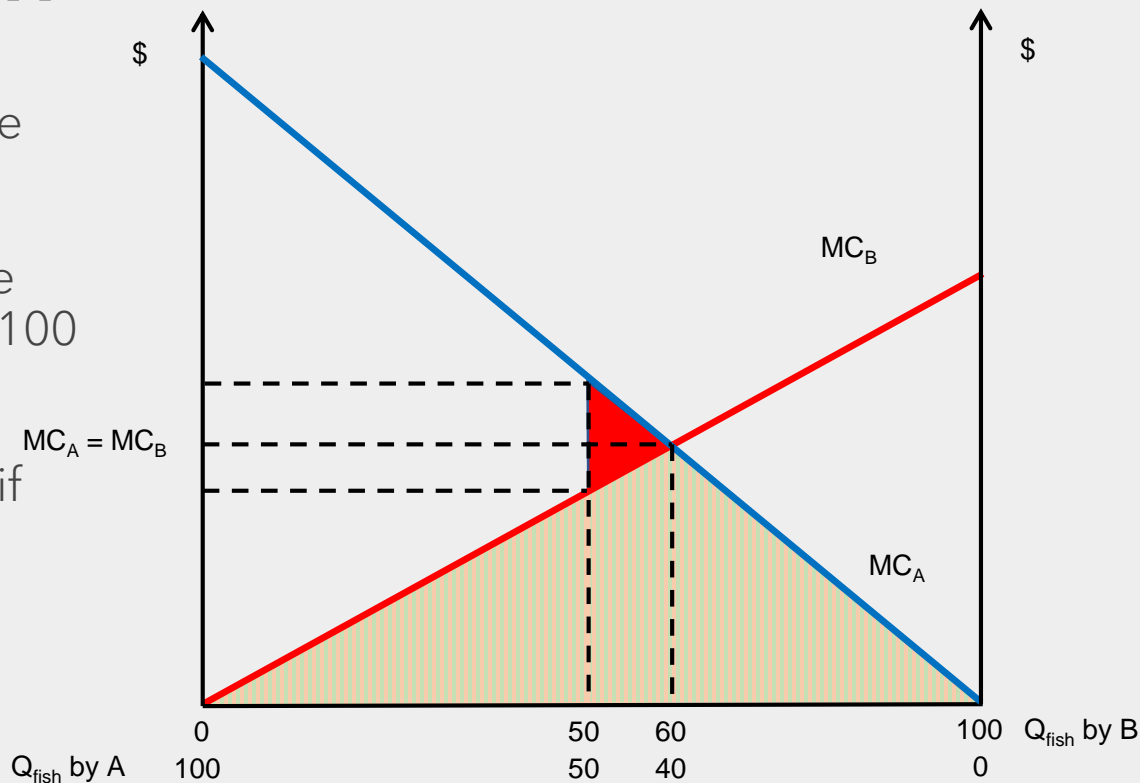


# FISHERY PROBLEM

Consider 2 fishers with the costs shown.

Say we wanted to limit the number of fish caught to 100 fish.

What would the costs be if each fisher were given 50 tradable permits?



## **PROBLEM**

Open-access  
leads to market  
failure

## **SOLUTION**

Use market-based  
instruments to achieve  
optimal outcome in a  
cost-effective approach

This is the concept  
behind Individual Fishing  
Quotas (IFQs)





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